



Sales & Profit

Regional YoY

Shipping

Quarters

Rankings

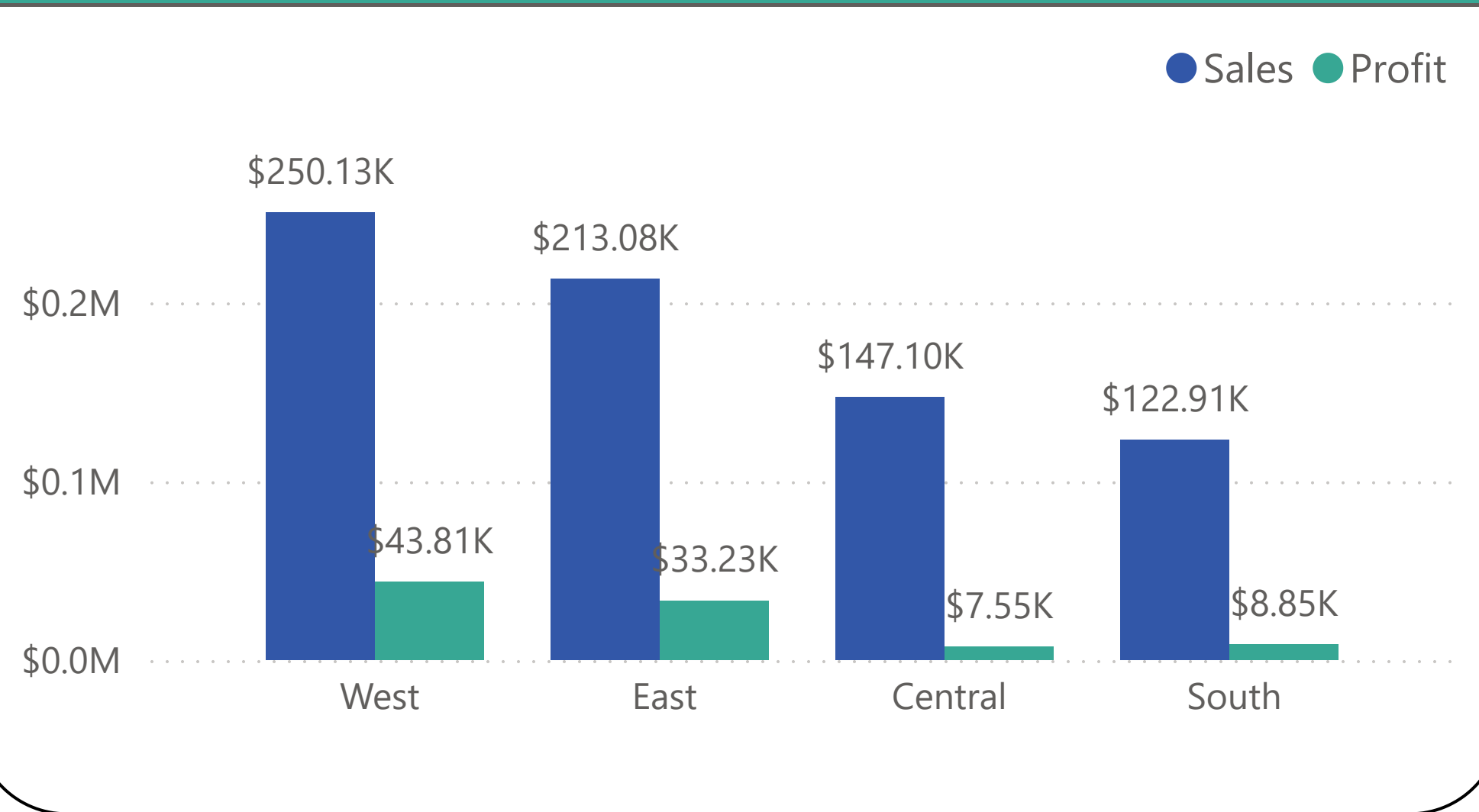
Year

2022



Sales and Profit

By Region



Total Sales

\$733,215.26

Total Profit

\$93,439.27

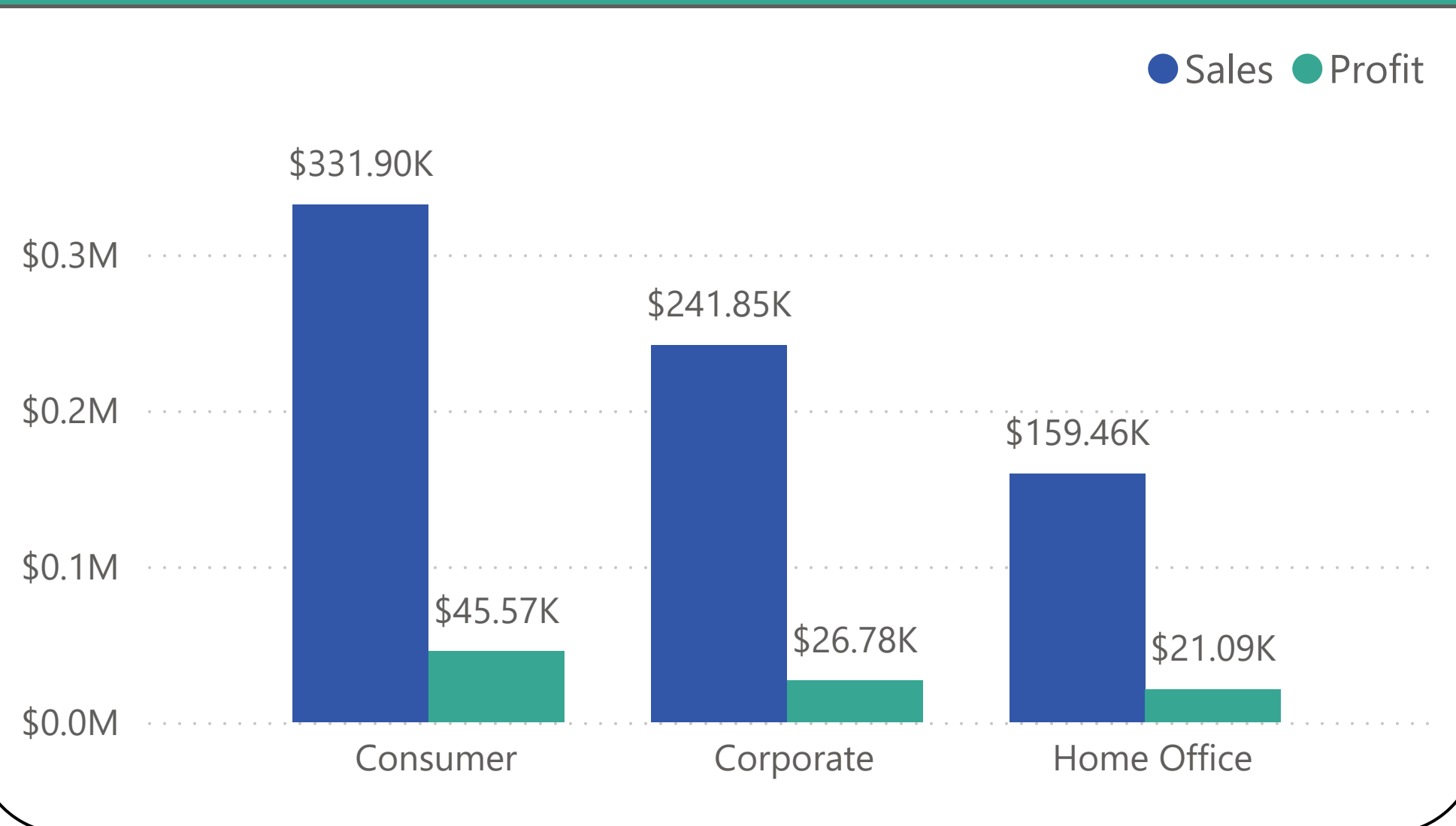
of Sales

3,312

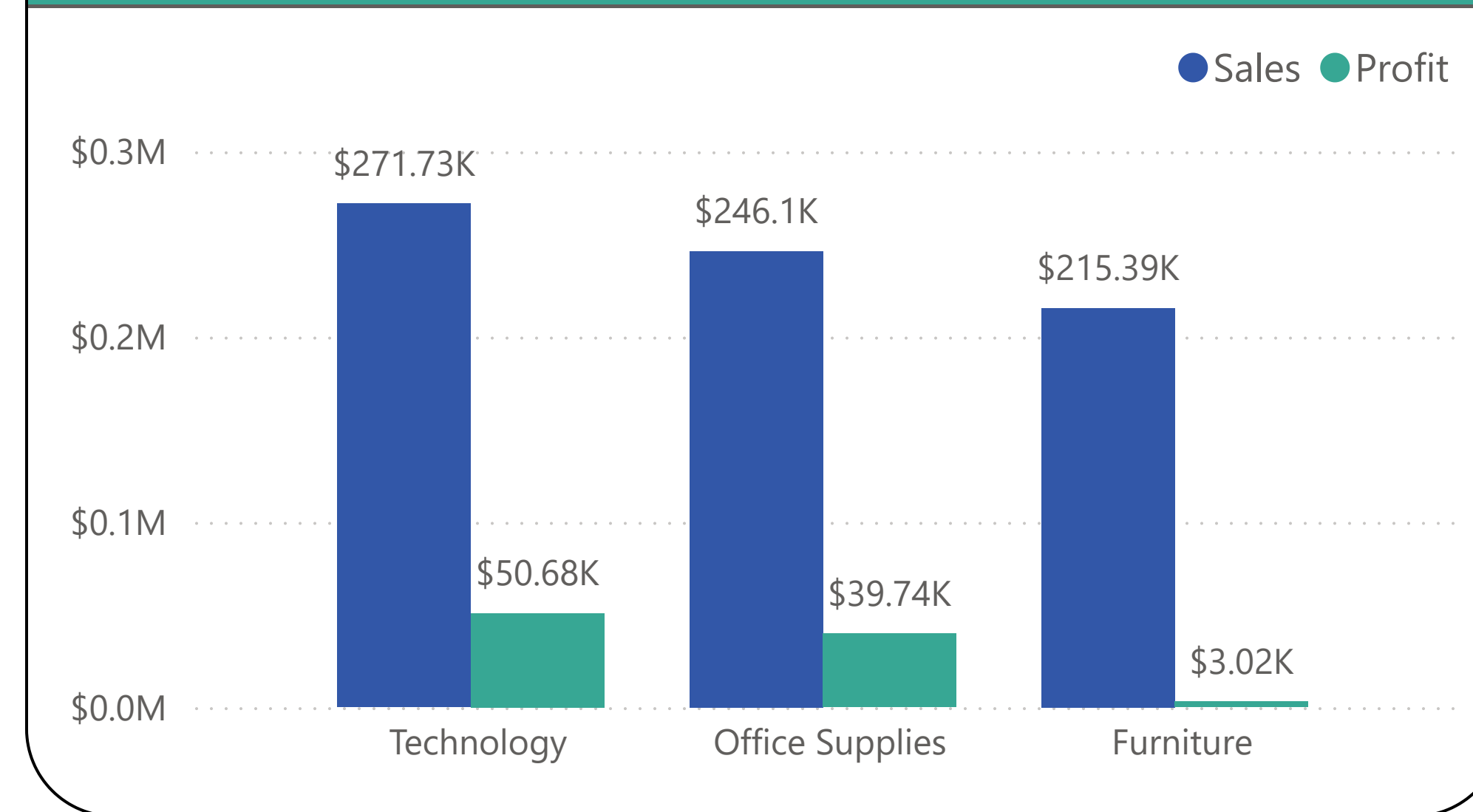
Profit Margin

12%

By Segment



By Category



Regional Year-Over-Year



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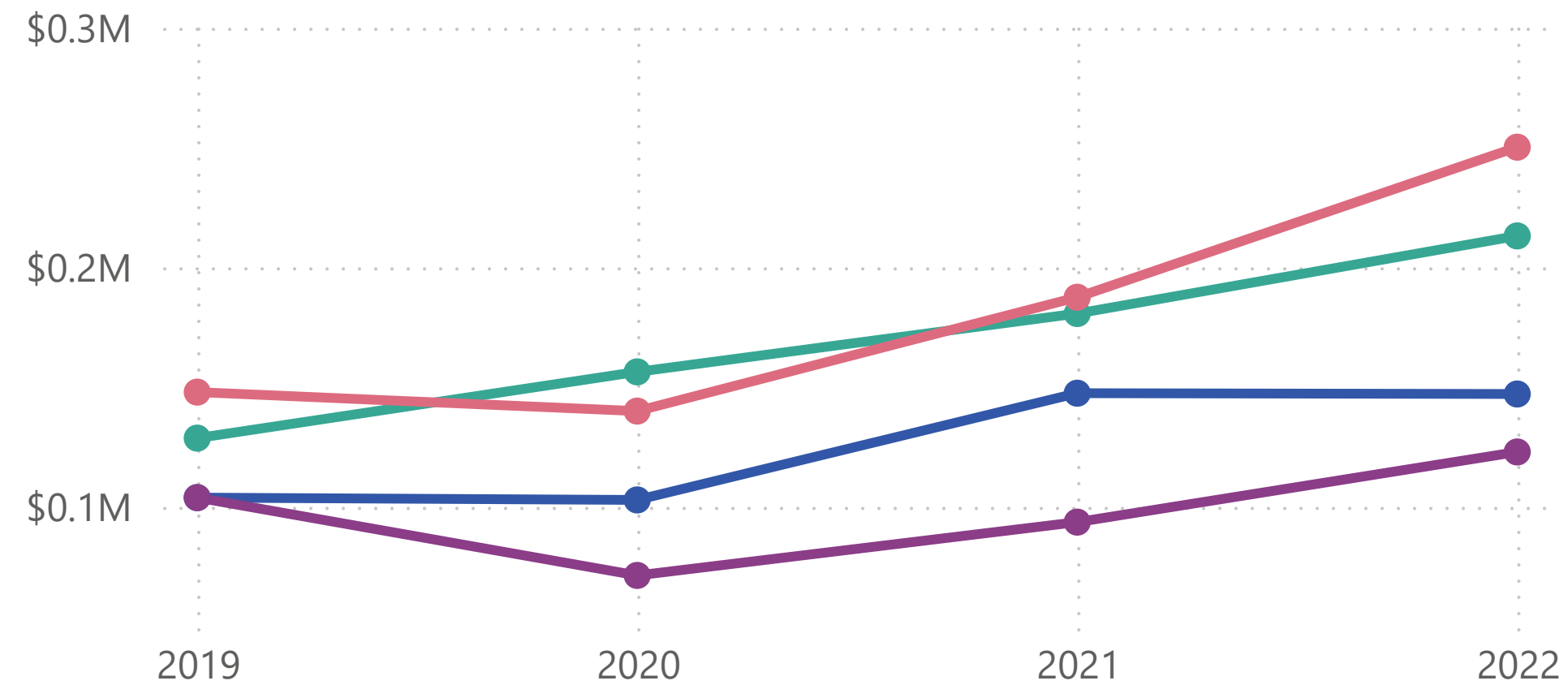
Year

2022



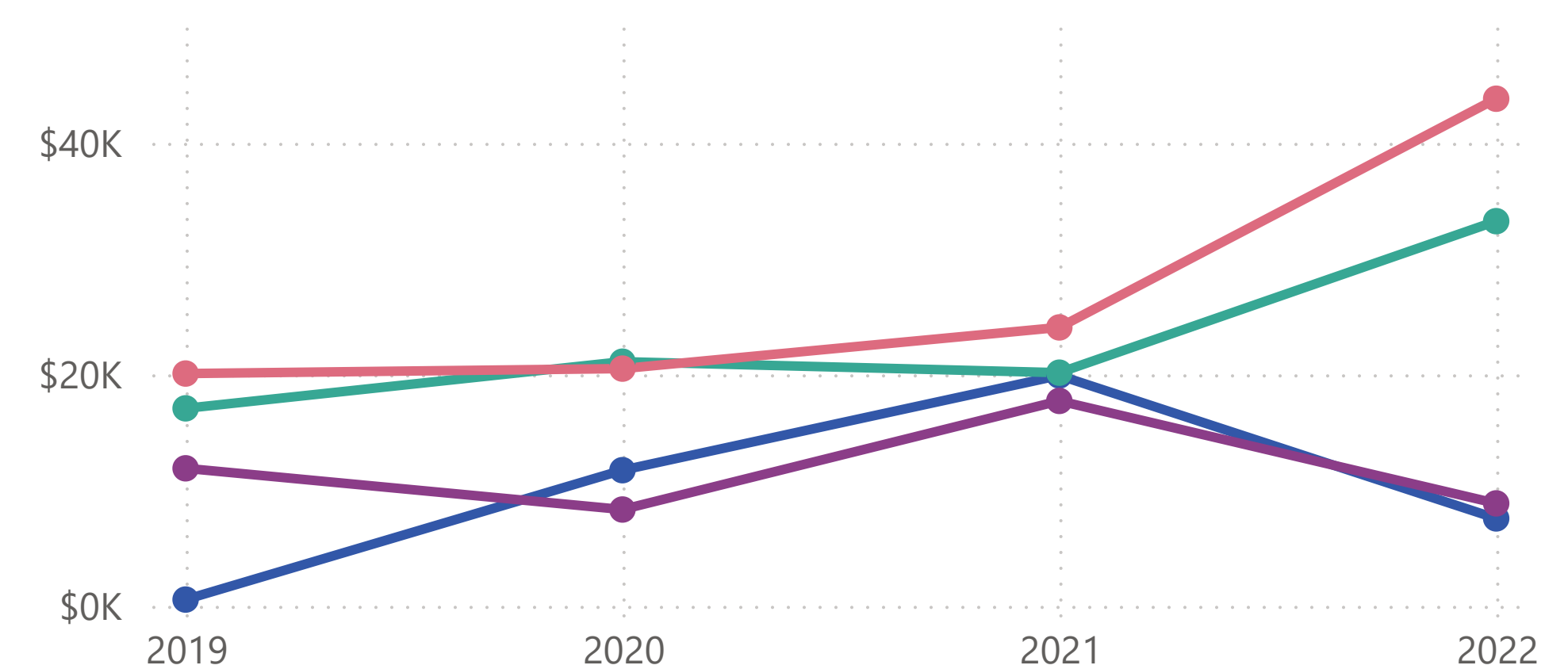
Total Sales

Region ● Central ● East ● South ● West



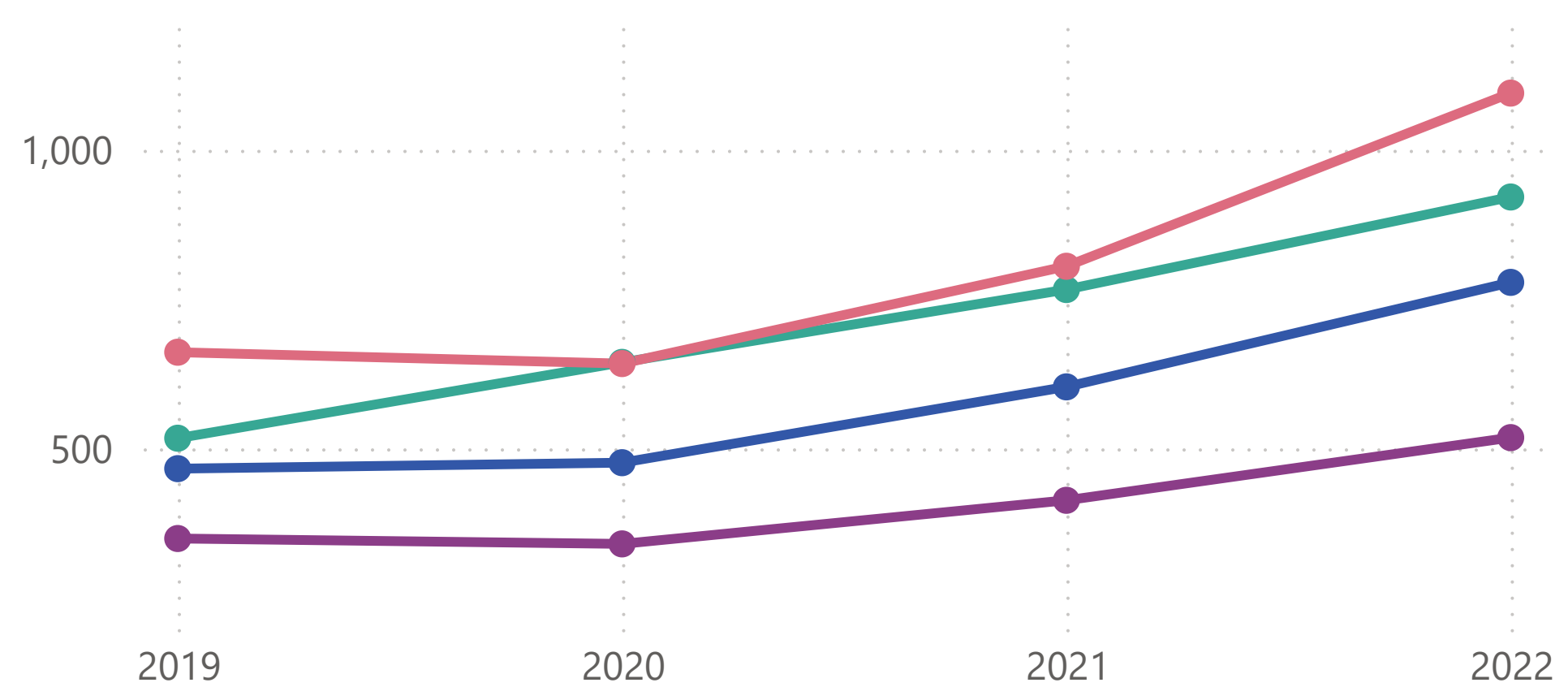
Total Profit

Region ● Central ● East ● South ● West



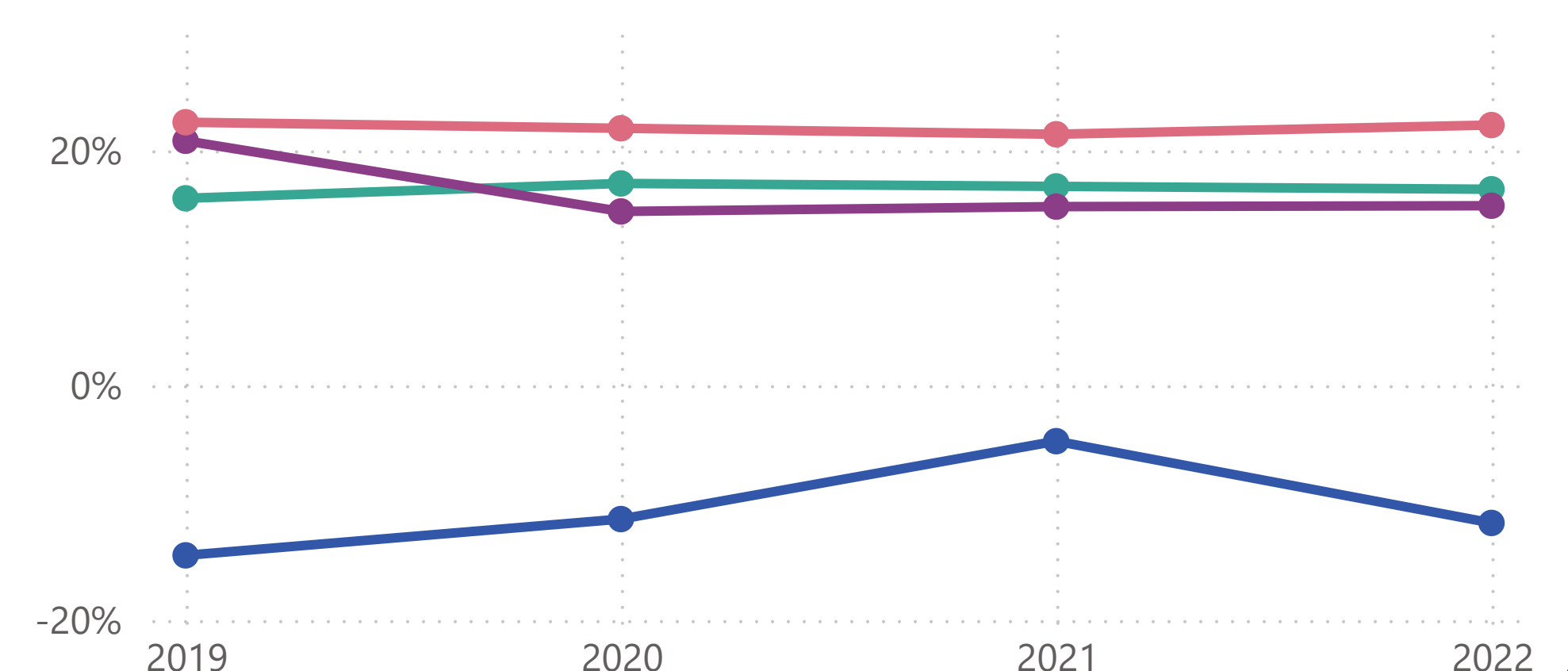
Total Transactions

Region ● Central ● East ● South ● West



Average Profit Margin

Region ● Central ● East ● South ● West





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Shipping

Days to Ship

3.91

Avg. Shipping Days

East

Central

South

West

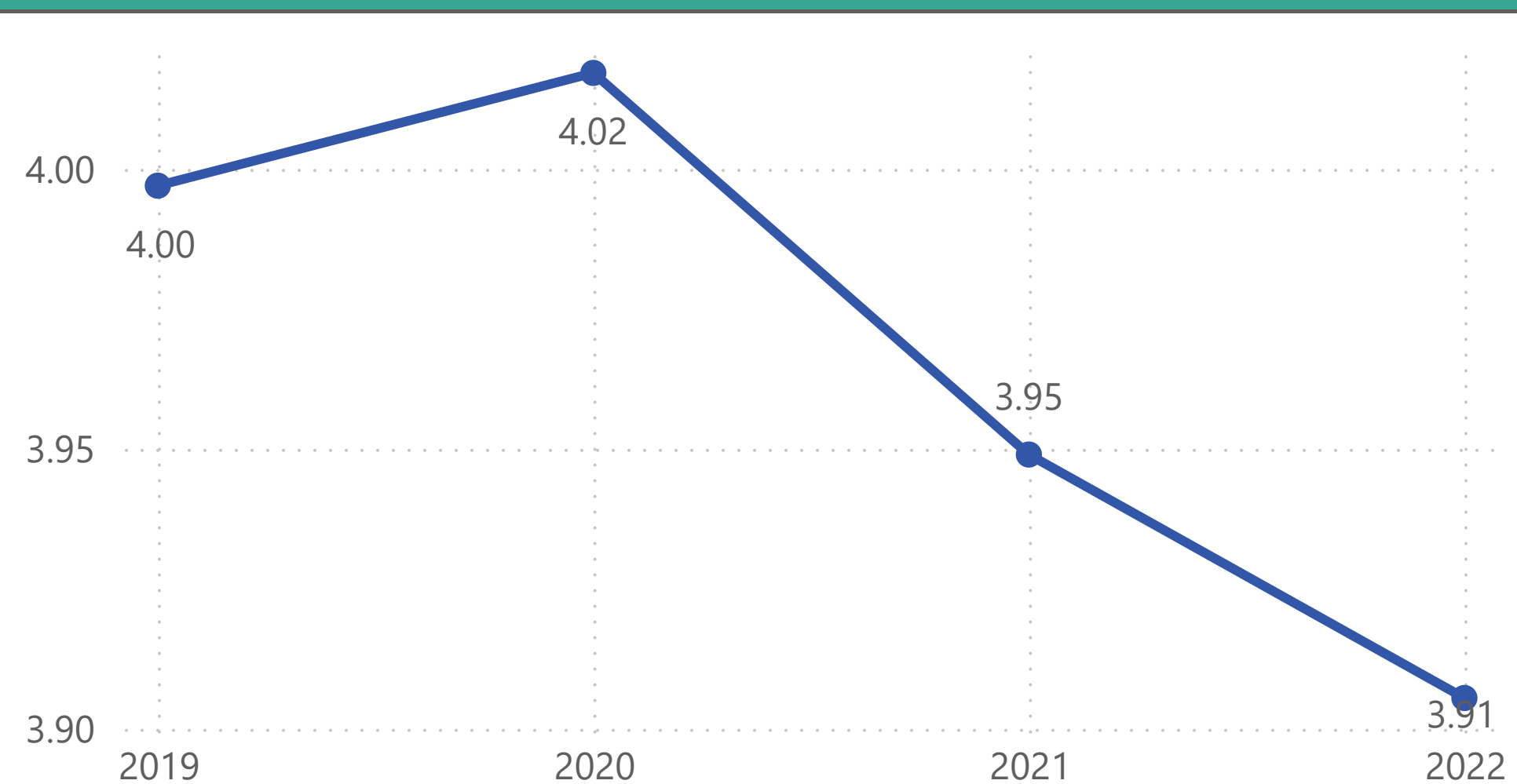
3.97

3.95

3.92

3.81

Avg Shipping Days Year Over Year



Avg Shipping Days Quarter to Quarter





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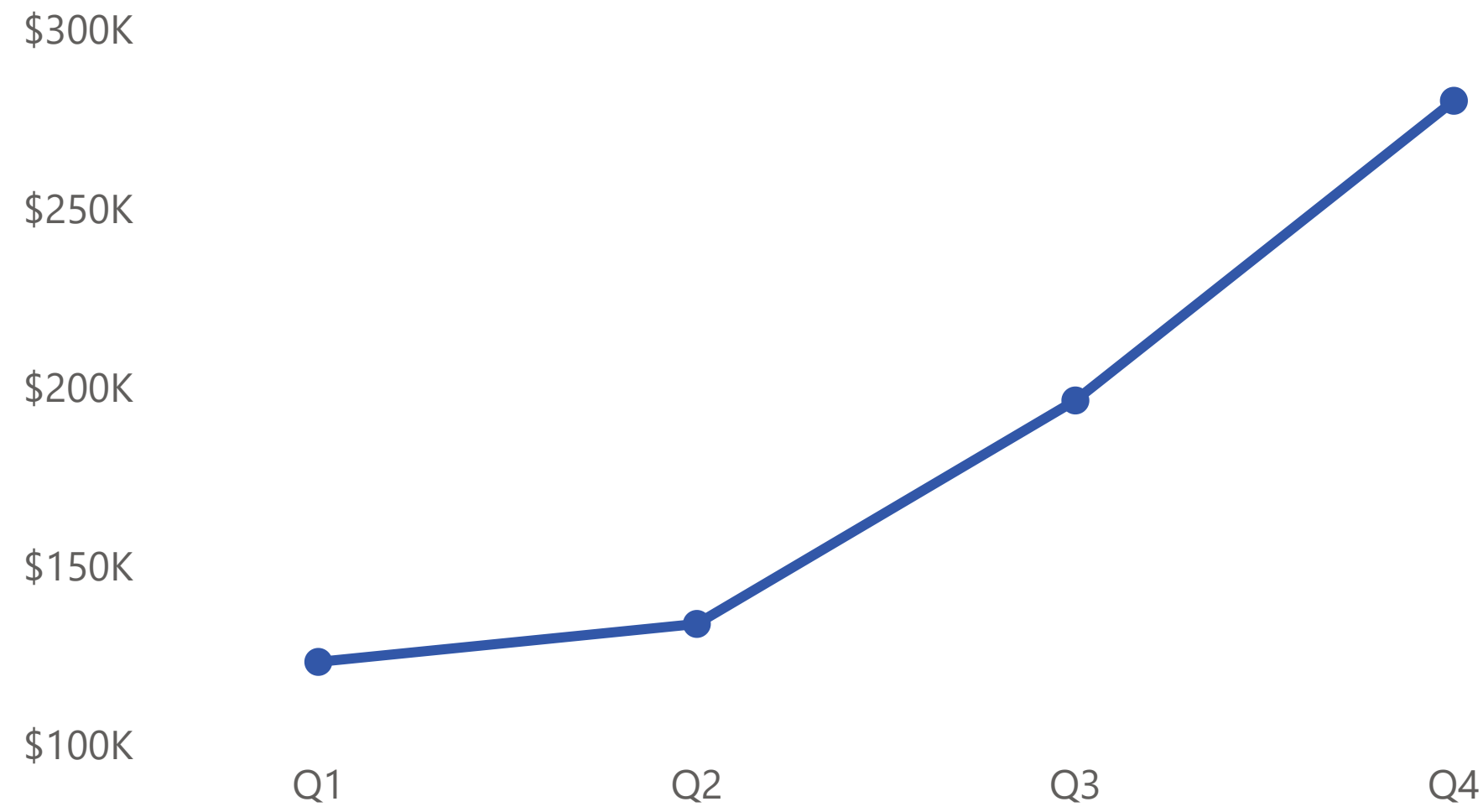
Year

2022

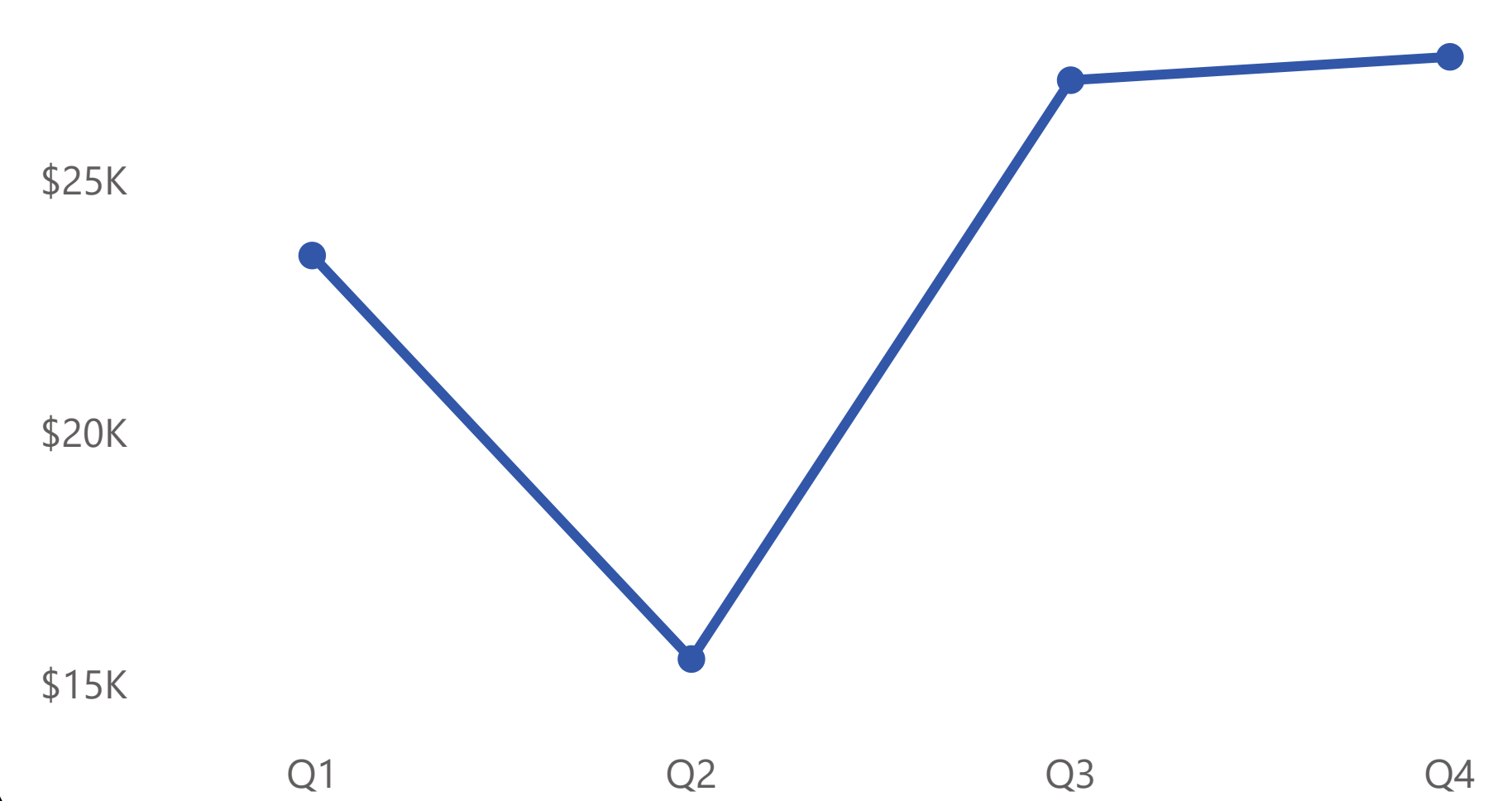


Quarters

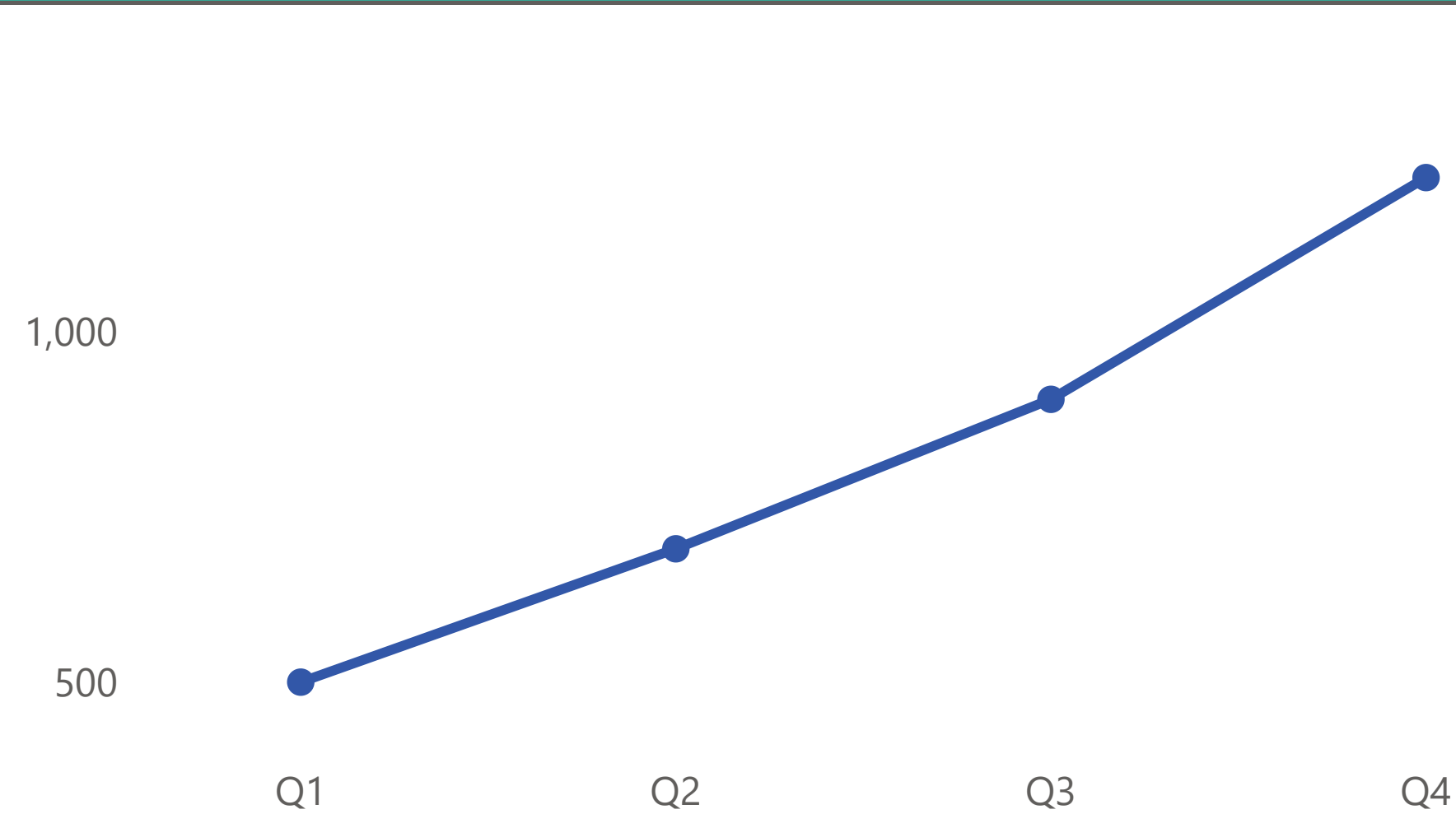
Sales



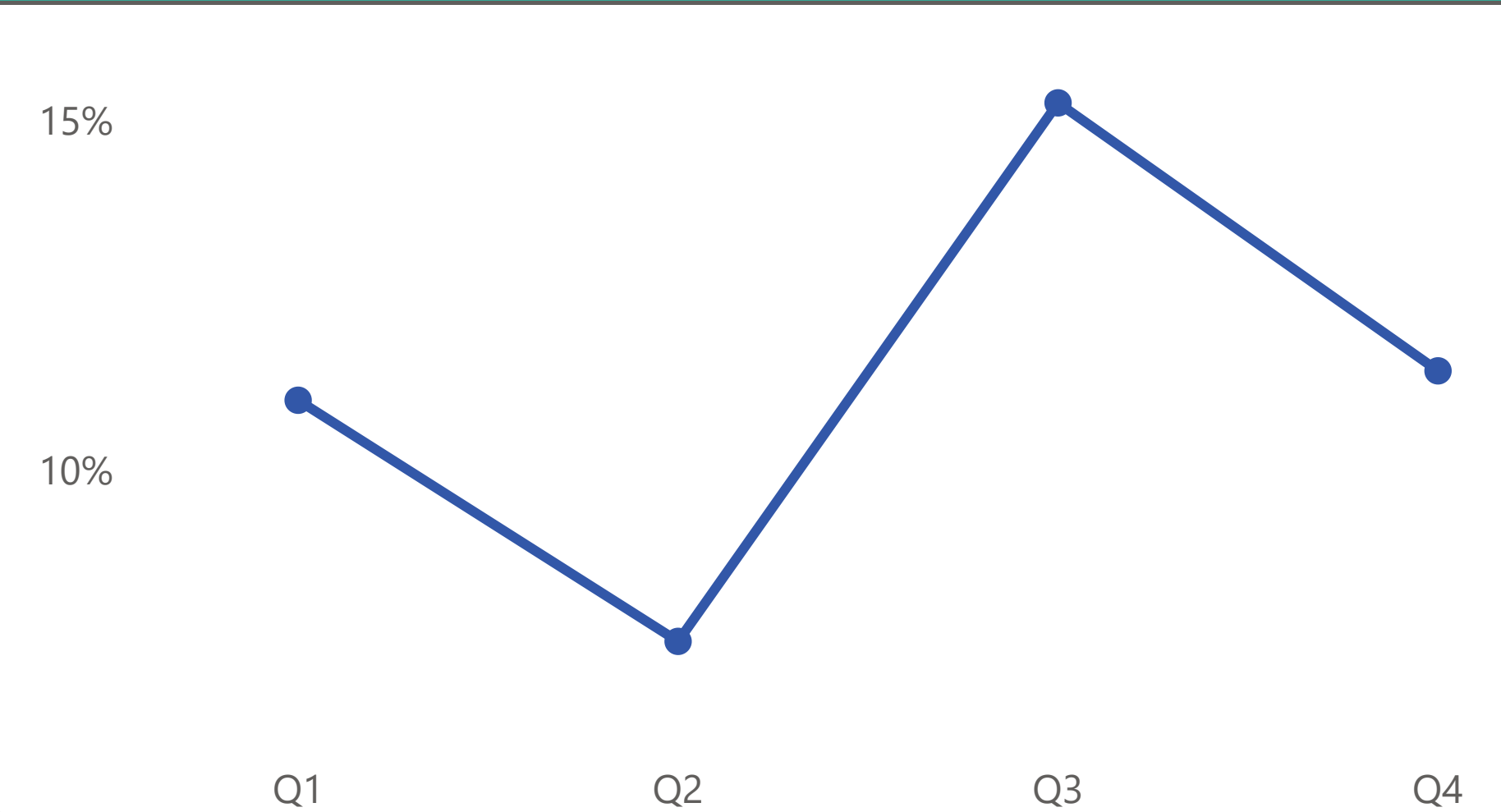
Profits



Transactions

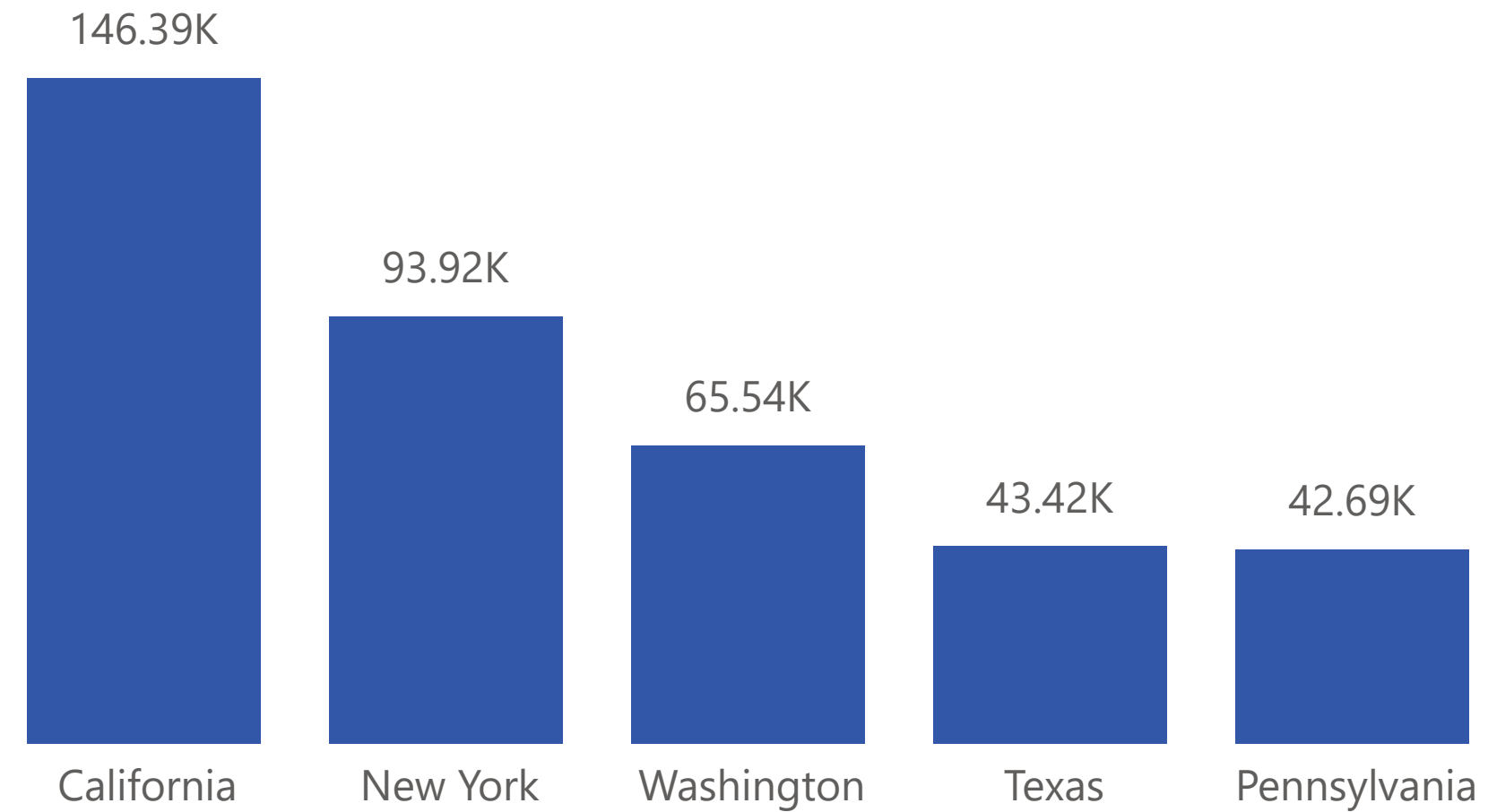


Profit Margins

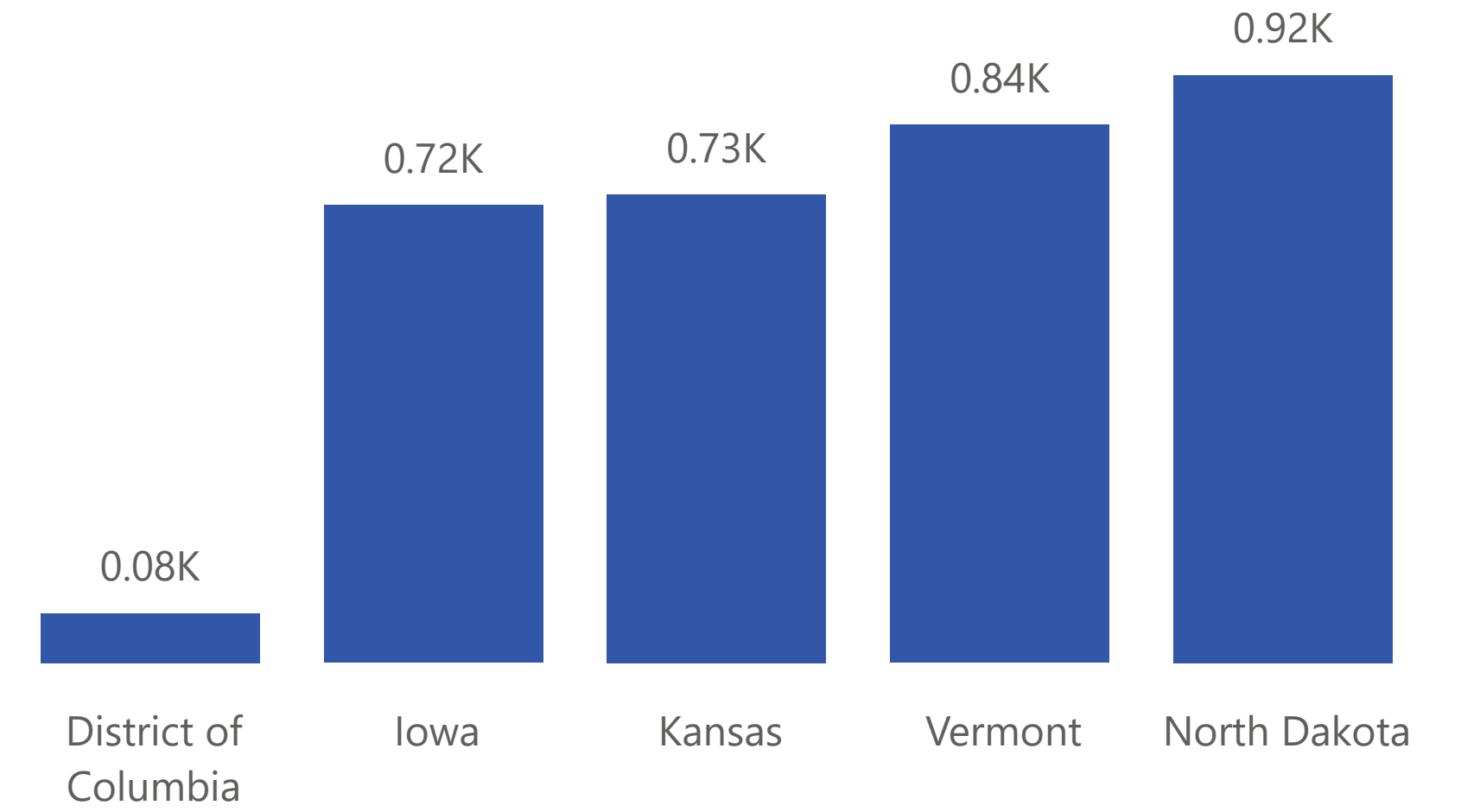


Rankings

Top 5 States by Sales



Bottom 5 States by Sales



Top 10 Products by Sales

| | |
|---|--------------|
| Canon imageCLASS 2200 Advanced Copier | \$35,699.898 |
| Cubify CubeX 3D Printer Triple Head Print | \$7,999.98 |
| Fellowes PB500 Electric Punch Plastic Comb Binding Machine... | \$7,371.742 |
| GBC DocuBind P400 Electric Binding System | \$7,077.148 |
| GBC DocuBind TL300 Electric Binding System | |

Top 10 Customers by Sales

| | |
|----------------|--------------|
| Raymond Buch | \$14,203.278 |
| Tom Ashbrook | \$13,723.498 |
| Hunter Lopez | \$10,522.55 |
| Seth Vernon | \$8,459.936 |
| Grant Thornton | |



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